Jobs Surveyed

The survey covered 89 benchmark jobs as listed below. For each benchmark job, a brief job description with relevant information such as qualifications, work experience, job duties, and reporting level, was provided to the participating organizations for comparison. Respondents were requested to match these job descriptions with the corresponding jobs in their organizations even though the job titles might differ. The surveyed positions were classified into the following four levels:

| Job | Manager and above Staff | Job | Manager and above Staff (cont') |
|-------------|----------------------------------|-------------|--------------------------------------|
| Code | | Code | |
| | | | |
| 01 | Accounting Manager | 79 | Purchasing Manager |
| 05 | China Affairs Manager | 80 | Materials Manager |
| 06 | Admin. Manager/ General Services | 81 | Warehouse Manager |
| | Manager | | |
| 07 | Compliance Manager | | Supervisory/Technical Staff |
| 21 | HR/Personnel Manager | 02 | Accountant |
| 22 | Training Manager | 03 | Assistant Accountant |
| 26 | IT Manager | 08 | Admin. Officer/ General Services |
| 31 | Sales Manager | | Supervisor |
| 32 | Marketing Manager | 09 | Security Officer |
| 39 | Customer Services Manager | 10 | Factory Doctor |
| 41 | Property / Estate Manager | 23 | HR/Personnel Officer |
| 44 | Factory / General Manager | 24 | Training Officer |
| 45 | Operations Manager | 27 | Systems Analyst |
| 46 | Production Manager | 28 | Analyst Programmer |
| 47 | Merchandising Manager | 33 | Sales / Retail Sales Supervisor |
| 48 | Sample Room Manager | 34 | Sales Engineer |
| 49 | Product Development Manager | 40 | Customer Services Supervisor |
| 50 | Production Planning Manager | 42 | Property / Estate Officer |
| 59 | Quality Control Manager | 43 | Building Supervisor / Superintendent |
| 62 | Building Services Manager | 51 | Production Supervisor |
| 63 | Project Manager | 52 | Senior Merchandiser |
| 64 | Engineering Manager | 53 | Production Planner/Scheduler |
| 65 | Industrial Engineering Manager | 60 | Quality Control Supervisor |
| 78 | Logistics Manager | 61 | Quality Control Engineer |

Job Supervisory/Technical Staff (cont') Job General Staff (cont') **Code Code Building Services Engineer** 87 Storekeeper 66 67 Project / Site Coordinator 88 **Customs Coordinator** 68 Site Quantity Surveyor 69 Site Foreman **Operative Staff** 70 Senior Engineer 71 17 Security Guard Engineer 72 Safety Officer 18 Office Assistant/Messenger 82 Logistics Officer 19 Cleaner 83 20 **Purchasing Officer** Company Driver 84 **Shipping Supervisor** 38 Retail Sales Assistant 85 Warehouse Supervisor 57 Skilled Production Worker/ Operator Unskilled Production Worker/ 58 Operator **General Staff** 89 Truck Driver 04 Accounts Clerk Chef 11 12 **Executive Secretary** Secretary 13 14 Clerk 15 Receptionist 16 Compliance Auditor 25 HR/Personnel Assistant 29 Programmer 30 Computer Operator 35 Sales Executive 36 Sales Coordinator/Administrator 37 Marketing Executive 54 Merchandiser 55 Assistant Merchandiser 56 Pattern Maker 73 Assistant Site Foreman 74 Assistant Engineer 75 Senior Technician 76 Technician 77 Electrician

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Buyer

Reference Date

Salary data referred to salaries as of June 30, 2011, and the annual increment data referred to the overall salary increase from July 1, 2010 to June 30, 2011.

調查職位

調查所包括的職位共分 4 大類:經理級或以上、主任/專業人員、職員及基層員工合共 89 個職位。每一個職位的職務、學歷、工作經驗、職責及隸屬階層在問卷中亦清楚闡明,以便各機構的負責人可以清楚界定及準確地填妥問卷。

| | 明,以使合機構的貝頁人可以消楚乔正及华唯地填安问苞。 | | | | | | | | |
|-----------|----------------------------|------------|-----------|-----------|-----------|-----------|-----------|--|--|
| 職位 | 經理 | 職 位 | 主任/專業人員 | 職位 | <u>職員</u> | 職位 | 基層員工 | | |
| <u>猵號</u> | | <u>編號</u> | | <u>編號</u> | | <u>編號</u> | | | |
| 01 | 會計經理 | 02 | 會計主任 | 04 | 會計文員 | 17 | 保安員 | | |
| 05 | 中國事務經理 | 03 | 助理會計主任 | 11 | 廚師 | 18 | 辦公室助理/外勤 | | |
| 06 | 行政/總務經理 | 08 | 行政/總務主任 | 12 | 行政秘書 | 19 | 清潔工 | | |
| 07 | 規章監管經理 | 09 | 保安主任 | 13 | 秘書 | 20 | 客車司機 | | |
| 21 | 人力資源/人事 | 10 | | 14 | 文員 | 38 | 銷售員/零售員 | | |
| | 經理 | 23 | 人力資源/人事主任 | 15 | 接待員 | 57 | 熟練生產工/操作工 | | |
| 22 | 培訓經理 | 24 | 培訓主任 | 16 | 規章監管員 | 58 | 非熟練生產工/操 | | |
| 26 | 資訊科技經理 | 27 | 系統分析員 | 25 | 人力資源/人 | | 作工 | | |
| 31 | 業務經理 | 28 | 程式分析員 | | 事助理 | 89 | 貨車司機 | | |
| 32 | 市務經理 | 33 | 業務主任 | 29 | 電腦程式員 | | | | |
| 39 | 客戶服務經理 | 34 | 業務工程師 | 30 | 電腦操作員 | | | | |
| 41 | 物業/屋苑經理 | 40 | 客戶服務主任 | 35 | 業務代表 | | | | |
| 44 | 廠長/總經理 | 42 | 物業/屋苑主任 | 36 | 業務聯絡員/ | | | | |
| 45 | 營運經理 | 43 | 物業主管 | | 行政員 | | | | |
| 46 | 生產經理 | 51 | 生產主任 | 37 | 市場推廣員 | | | | |
| 47 | 跟單經理 | 52 | 高級跟單 | 54 | 跟單 | | | | |
| 48 | 辦房經理 | 53 | 生產策劃員 | 55 | 助理跟單 | | | | |
| 49 | 產品開發經理 | 60 | 品質控制主任 | 56 | 紙樣師傅 | | | | |
| 50 | 生產排期經理 | 61 | 品控工程師 | 73 | 助理地盤管工 | | | | |
| 59 | 品質控制經理 | 66 | 屋宇裝備工程師 | 74 | 助理工程師 | | | | |
| 62 | 屋宇裝備經理 | 67 | 地盤聯絡員 | 75 | 高級技術員 | | | | |
| 63 | 項目經理 | 68 | 地盤計量員 | 76 | 技術員 | | | | |
| 64 | 工程經理 | 69 | 地盤管工 | 77 | 電氣技工 | | | | |
| 65 | 工業工程經理 | 70 | 高級工程師 | 86 | 採購員 | | | | |
| 78 | 物流經理 | 71 | 工程師 | 87 | 倉務員 | | | | |
| 79 | 採購經理 | 72 | 安全主任 | 88 | 報關員 | | | | |
| 80 | 物料經理 | 82 | 物流主任 | | | | | | |
| 81 | 倉務經理 | 83 | 採購主任 | | | | | | |
| | | 84 | 船務主任 | | | | | | |
| | | 85 | 倉務主任 | | | | | | |

調查時期

薪酬資料的計算是以 2011 年 6 月 30 日的薪酬為標準,而全年薪酬的增幅是以 2010 年 7 月 1 日至 2011 年 6 月 30 日期間的增幅作準。